



SafeOTC

PITCH DECK

Problem

Most common concerns when OTC trading

I don't know the right procedure.

I don't know where.

I don't have time to search for deals and escrows.

I'm afraid of getting scammed.

Asset price manipulation before token release

Escrow doesn't have time.

Traditional Over-The-Counter (OTC): trading directly between two parties, through a trusted third party who can ensure that both parties give, and get, what they promised



Solution

We are building a foolproof OTC trading



- OTC trading must be conducted in a **secure, transparent and easy manner**
- By using smart contracts, **we eliminate the escrow**, which is a key chain in security
- The seller and buyer can make **a unanimous decision to withdraw funds or change the deal**. In case of disagreement the dispute would be resolved by **community voting**

Secure

Transparent

Simple



OTC trading is the future

OTC trading accounted for 5% of crypto transaction volume in 2017, but has since climbed to 35% representing **\$30,000,000,000** daily volume (\$10T yearly volume).

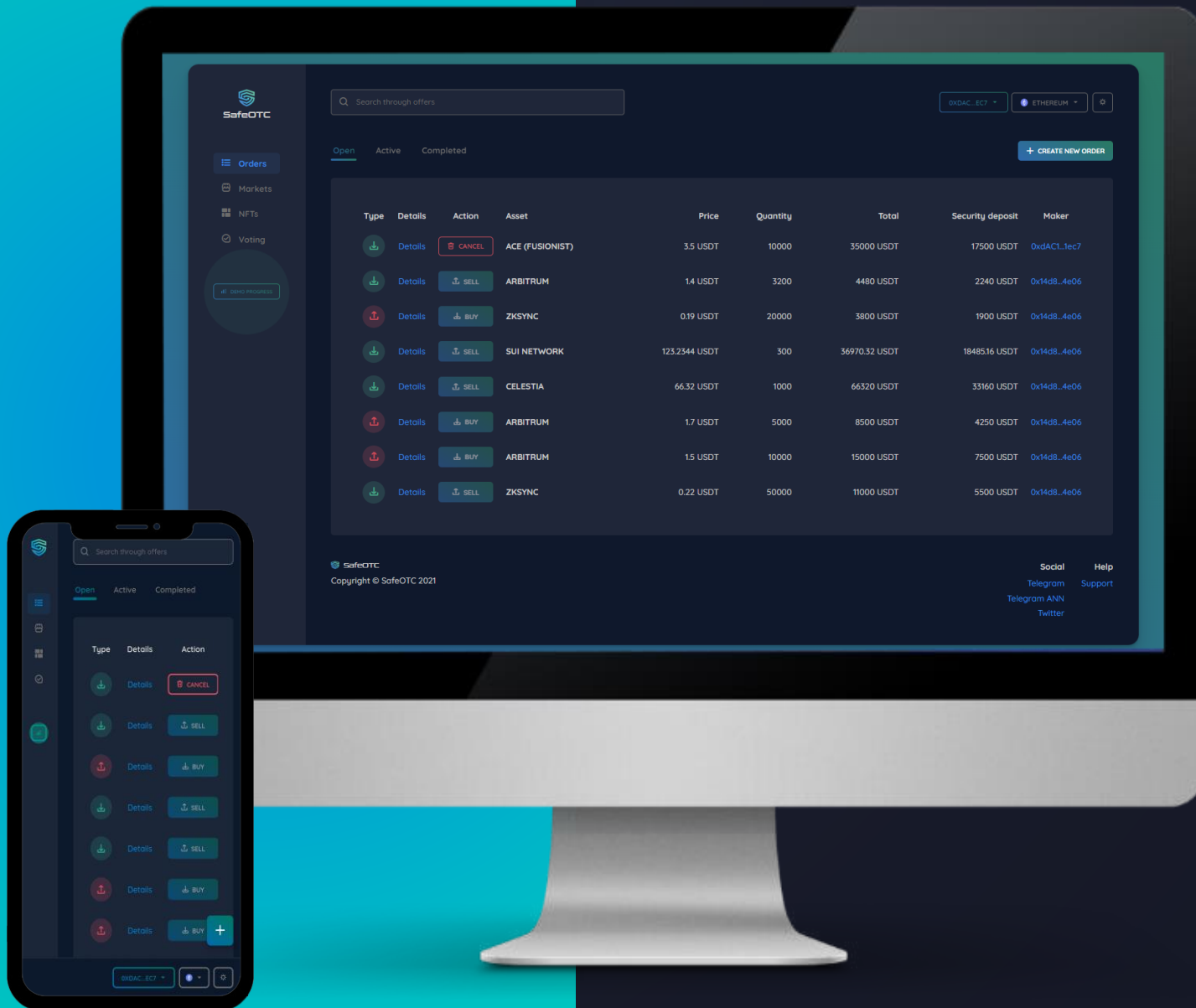
A few years ago, crypto OTC desks did not exist with the structure and scope that they do today.

0.1% of total OTC trades would represent \$10B yearly volume on SafeOTC platform



The first decentralized OTC trading platform

Demo Application already LIVE



Protocol Overview



There is no need to rely on the status of the website and on the escrow trust. All security deposits and deal procedures are stored in smart contracts and available at any time.



Mission

To give the community the most secure and simple OTC trading experience



Vision

To become the first widely used decentralized OTC platform

Values



Security

We believe security must be at the forefront of all our OTC trades.



Flexibility

We will follow the crypto trend and adapt to any novelties.



Simplicity

We make the platform easy to use, with a focus on removing clutter.



Community-first

We are attentive and responsive to community concerns and ideas.

Multichain

As the Ethereum price rises, so do transaction fees due to scalability issues. We are aware that spending funds on transactions might be a deal-breaker. High Ethereum fees are causing many projects to migrate or create a bridge to other, low-transaction cost chains.



We are building an OTC token (ERC20) **with multi-chain functionality supported via a cross-chain bridge.**

Competition

How we are different

	 SafeOTC	 COINLIST	 BINANCE	 KRACEN	 HUOBI	 
Decentralized	✓	✗	✗	✗	✗	✗
Secure	✓	✓*	✓*	✓*	✓*	✗
Execution time	1 min	0.5h**	1 min	0.5h**	N/A	0.5h**
Fees	Directly to LP	0.50%	higher market price	higher market price	N/A	0.5%-1%
Funds accessible via smart contract	✓	✗	✗	✗	✗	✗
DAO	✓	✗	✗	✗	✗	✗
Governance reward	✓	✗	✗	✗	✗	✗
Chat	✓	✗	✗	✗	✗	✓
Farming/staking	✓	✗	✗	✗	✗	✗
No escrow needed	✓	✗	✗	✗	✗	✗
Anonymity (no KYC)	✓	✗	✓***	✗	✗	✓
Market deal history	✓	✗	✗	✗	✗	✗
Deals listed	✓	✗	✗	✗	✗	✓
Easy to search	✓	✗	✓	✗	✗	✗
Small volume trade	✓	min \$100,000	✓	min \$100,000	N/A	✓
Large volume trade	✓	✓	✓	✓	✓	✓
User ranking	✓	✗	✗	✗	✗	✓*****
Safety fund	✓	✗	✗	✗	✗	✗
Trade coins before TGE	✓	✗	✗	✗	✗	✓
Trade vested coins	✓	✗	✗	✗	✗	✓
Range of assets	✓	✗	✗	✗	✗	✓*****

* security depending on the platform trust and escrow
 ** login to the platform, send email, arrange with escrow, check the seller, settle for the final price...

*** 2 BTC withdrawal limit per 24 hours
 **** ranking could be manipulated by administrators

***** limited to cryptocurrencies, whitelists and accounts

Ecosystem

The \$OTC token will be used to interact within the multi-chain, decentralized SafeOTC Ecosystem

Governance: holders will receive voting rights and be able to vote on proposals to perfect the platform

Burning: claiming rewards ahead of the vesting period causes a burn.

Rewards: can be earned by using the platform.

Staking: token stakers will earn interest and rewards.

Launchpad: awarding holders with potential projects allocation.

SAFU: emergency insurance fund for protecting the future trades of all users.

Trading: \$OTC is mandatory for using key features of the platform.

NFT: additional value to active users.



Trading fees are automatically converted to \$OTC LP via the smart contract, then distributed to token stakers.

Tokenomics

Round	Price (\$)	Allocation	Raise (\$)	Allocation (%)	Vesting
Seed	0.004	150,000,000	600,000	15.00%	5% Released on TGE, 1-month cliff, then linear release over 12 months
Private	0.010	200,000,000	2,000,000	20.00%	10% Released on TGE, 1-month cliff, then linear release over 9 months
IDO	0.015	20,000,000	300,000	2.00%	20% Released on TGE, then 10% each month
Liquidity		10,000,000		1.00%	100% Released on TGE and locked for 24 months
Rewards/Farming		120,000,000		12.00%	1.67% Released on TGE, then linear release over 60 months
Marketing		50,000,000		5.00%	0% Released on TGE, 1-month cliff, then linear release over 12 months
Partners		50,000,000		5.00%	0% Released on TGE, 1-month cliff, then linear release over 12 months
Reserve		120,000,000		12.00%	0% Released on TGE, 6-month cliff, then linear release over 24 months
Team/Advisors		200,000,000		20.00%	0% Released on TGE, 12-month cliff, then linear release over 36 months

INITIAL MARKET CAP (without liquidity): \$472,500

INITIAL MARKET CAP (with liquidity): \$622,500



Raising seed: \$600.000 with FDV \$4.000.000



Jure Balabanić
15+ years IT experience
Project manager
Process designer
CEO



Dario Mikolčić
12+ years IT experience
6+ years crypto
enthusiast
COO



Đorđe Kesić
15+ years web dev
experience
CTO

Because we know the PAIN of getting
scammed on centralized OTC services

Roadmap

Q 1

- Platform testing
- Validation
- 2D explainer video

Q 2

- Fundraising
- Creation of smart contracts

Q 3

- Contract security audit
- TGE and listing
- Platform LIVE with first OTC listings and trades
- \$OTC token integration

Q 4

- Staking and rewards implementation
- Chat integration
- User ranking
- Burning mechanism

Q 2

- Idea
- Founders and Team formation
- Market research and comparing competition solution

Q 3

- OTC trading procedure analysis
- Designing the concept and protocol architecture

Q 4

- Defining tokenomics
- Social media channels

2021

2023

2024

Q 1

- Start of community voting integration (DAO)
- Emergency security fund
- Bridge to additional EVM-compatible networks (multi-chain)

Q 2

- OTC trading with advanced attributes
- Live service and support
- Community voting implementation
- NFT release

Q 3

- Blockchain interoperability
- New features development

Q 4

- Multi assets trading (real estate, stocks, equities)
- Establish full decentralization of the platform
- SafeOTC iOS/Android release

Q 1

- Light paper and pitch deck
- Website development

Q 2

- Key partnerships and advisors
- Smart contract development

Q 3

- Building the community
- Marketing campaign
- Community involvement

Q 4

- Demo app live
- Applying for IDO

2022